

# From 45 Minutes to 5

How Eat Drink Vacations cut invoice work without hiring

No new hires. No new tools. No disruption to how the business runs.

**127**

Hours reclaimed annually

**89%**

Faster invoice turnaround

**\$52K**

Booking capacity added

## THE PROBLEM

Eat Drink Vacations delivers curated travel experiences, not spreadsheets. But behind every booking sat a manual process that ate about 45 minutes per client:

- Copying trip details across systems
- Rebuilding invoices line by line
- Sending follow-ups by hand

As bookings grew, invoicing became a daily bottleneck. It slowed revenue, introduced errors, and pulled time away from the client-facing work that actually grows the business.

## WHAT I BUILT

I rebuilt how booking data flows through the business, so it gets captured once, structured instantly, and reused automatically.

1. **Capture once at the source.** Booking data is entered a single time, which eliminates duplicate entry downstream.
2. **Standardize automatically.** Raw trip details are instantly converted into a consistent, invoice-ready format.
3. **Generate in seconds.** Draft invoices are created automatically, with no manual assembly required.

## THE INSIGHT

The real issue was never invoicing. It was unstructured data flowing through the entire booking process.

## THE RESULTS

**127 hours** reclaimed annually

**70+ additional bookings** enabled at current capacity

**\$52.5K booking capacity** freed without adding staff (70 bookings × \$750 avg, projected upside)

Invoicing is no longer a bottleneck. It runs in the background.

## THE OPERATIONAL SHIFT

	BEFORE	AFTER	CHANGE
Time per invoice	45 min	~5 min	<b>89% less</b>
Admin per week	4 hrs	25 min	<b>90% less</b>
Steps per booking	30 steps	5 steps	<b>83% less</b>

"Invoicing was the worst part of my week. Now it literally takes five seconds!"

— Leila, Owner, Eat Drink Vacations

Book a free 30-minute discovery call to map your bottleneck.

Book a call · [mandy@getmosaicops.com](mailto:mandy@getmosaicops.com)